



Telephone: 888-SPIT-SPOT * Email: info@spitspot.com

Dry Cleaning Delivery - Practically Perfect in Every Way

IN THE NEWS!

Greetings Loyal Spit Spot Clients and Friends:

Today is an exciting day for Spit Spot as it marks the **6-Month Anniversary of our grand opening!** We're very happy with how well things are going and would like to take this opportunity to let you know about a few new service offerings we have for you:

No Monthly Minimum—We're pleased to announce that we no longer require a \$45 monthly minimum! That's right; no minimums at all—now you can dry clean your clothes at a pace that's right for you.

2nd Pick-up Day—We've added a second pickup day! When you need a second pickup, just leave your bag out on your delivery day. When we deliver your clean clothes we'll take the dirty ones and they'll be returned on your next pickup day.

If you don't have a delivery scheduled, but need a pickup, just give us a call and we'll swing by during delivery time - 410-925-8095 (Kim).

Need Speed?—We now provide Same Day Service at a 20% upcharge – just mark these items as “very hot” – and Next Day Service for a 10% upcharge – just mark these items as “hot”!

Wash and Fold—Vacations are just around the corner—If you get in a crunch and just don't have time to do the laundry, give us your hamper and we'll return it back to you clean, folded and ready to be put away—all for just \$2.50 per pound!

Free Dry Cleaning—Visit www.spitspot.com to enter to win \$100 worth of dry cleaning in May or June. Sign up today and encourage your friends to do so too!

Referral Program—Help spread the word about the best new dry cleaning delivery service to hit Baltimore! Become a Spit Spot Referral Partner.

Here's how it works:

1. Refer a friend to Spit Spot. [Forward this email](#) to let them know all about us!
2. When your friend uses our services for the first time, he/she names you as the “referral partner”.
3. You receive 10% off ALL of your Spit Spot orders for the month in which the new client joined. Refer 2 new clients and you get 20% and so on and so on...We'll discount you for up to 4 new clients per month!
4. If you have more than 4 referrals in one month, we'll roll your savings into the next month! A true “win-win”!

New clients can signup on line at www.spitspot.com, call us at 410-925-8727 or 888-SPIT-SPOT, or simply email lisa@spitspot.com.

We're committed to providing you with the best dry cleaning delivery services possible. If you have a suggestion for us, please email us at lisa@spitspot.com. We're always open to ways to improve and your feedback is invaluable to us.

Wishing you all the best,

Lisa Koste
President
Spit Spot
lisa@spitspot.com
410-925-8727

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P.O. Box 65297, Baltimore, MD 21209